

## Media Release

### **OCBC Group Reports Full Year 2011 Net Profit of S\$2,312 million**

#### ***Earnings underpinned by record net interest income and fee income***

Singapore, 20 February 2012 - Oversea-Chinese Banking Corporation Limited (“OCBC Bank”) reported a net profit of S\$2,312 million for the financial year ended 31 December 2011 (“FY11”), an increase of 3% from 2010. Core net profit, which excludes gains from the divestment of non-core assets, was S\$2,280 million, up 1% from a year ago. Full year performance was underpinned by robust growth in the Group’s customer-related businesses, as reflected by record net interest income and fee income, as well as healthy growth in insurance new business weighted premiums and new business embedded value.

Compared with 2010, net interest income grew 16% to S\$3,410 million on broad-based loan growth of 27%. Net interest margin declined 12 basis points, primarily due to the low interest rate environment and strong growth in lower-risk loans. Fees and commissions grew 16% to S\$1,137 million, led by wealth management revenue and trade-related fees. Trading income was affected by challenging financial market conditions, resulting in a 46% year-on-year decline to S\$217 million. Great Eastern Holdings’ (“GEH”) life assurance profits from the Participating and Investment-linked funds grew 25% to S\$249 million. Investment performance of the Non-participating fund<sup>1</sup> was adversely affected by volatility of the financial markets with the fund’s profits declining 44% to S\$134 million. The Group’s operating expenses increased 8% to S\$2,430 million, reflecting continued disciplined cost management. Net allowances for loans and other assets increased from S\$134 million to S\$221 million, largely attributable to increased portfolio allowances in line with robust loan growth, and lower recoveries and write-backs. The non-performing loans (“NPL”) ratio was unchanged year-on-year at 0.9%.

Net profit for the fourth quarter of 2011 (“4Q11”) was S\$594 million, an 18% increase from a year ago (“4Q10”) and a 16% increase from the previous quarter (“3Q11”). Net interest income rose 20% year-on-year and 6% quarter-on-quarter, driven by robust loan growth. Fees and commissions grew marginally year-on-year to S\$257 million, but were 16% lower than the previous quarter, largely attributable to lower wealth management revenue, and loan and trade-related fees. Trading income rebounded quarter-on-quarter to S\$163 million.

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<sup>1</sup> The Non-participating fund is made up of insurance policies and riders which have fixed policyholder benefits, e.g. term insurance, critical illness, accident, medical and disability insurance, and in which the policyholders do not participate or share in the profits of the fund.

GEH's life assurance profits from the Participating and Investment-linked funds rose 29% year-on-year to S\$65 million. However, this was offset by weaker investment performance of the Non-participating fund, resulting in overall life assurance profits declining 23% year-on-year and 33% quarter-on-quarter to S\$51 million. Operating expenses of S\$620 million were unchanged year-on-year and marginally higher than the previous quarter. Net allowances for loans and other assets were S\$78 million, compared with S\$48 million a year ago and S\$38 million in the previous quarter.

The Group's revenue from various wealth management activities (comprising insurance, private banking, asset management, stockbroking and sales of other wealth management products), was S\$1,285 million for 2011, 2% lower year-on-year due to lower insurance income. As a share of total revenue, wealth management contributed 23%, compared with 25% a year ago. OCBC's private banking franchise continued to expand, with assets under management increasing 19% during the year to US\$32 billion (S\$41 billion) as of 31 December 2011.

Return on equity, based on core earnings, was 11.1% in 2011, compared with 12.1% in 2010. Core earnings per share for the year was 64.8 cents, compared with 66.1 cents a year ago.

## **Net Interest Income**

Net interest income grew 16% to S\$3,410 million in 2011, with robust loan growth partly offset by lower net interest margin. Loan growth of 27% for the year was broad-based across customer segments and key markets, with the largest increases contributed by the general commerce sector, housing loans and loans to professionals and individuals.

Net interest margin declined by 12 basis points to 1.86% from 1.98% in 2010, as a result of the persistently low interest rate environment, strong growth in well-collateralised, lower-yielding trade-related loans, and price competition, particularly for housing loans. Risk weighted assets ("RWA") grew at 22% for the year, versus loan growth of 27%, an indication of the relatively lower-risk loans being booked.

For 4Q11, net interest income rose 20% year-on-year and 6% from the previous quarter to S\$925 million, led by strong loan growth of 5%. Net interest margin was 1.85%, stable quarter-on-quarter and lower than the 1.96% a year ago.

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## Non-Interest Income

Non-interest income for 2011 was S\$2,251 million. Excluding a S\$39 million gain from the divestment of non-core assets, core non-interest income was S\$2,212 million, 7% lower year-on-year. Fees and commissions grew 16% to a record S\$1,137 million, with strong growth across most components of fee income, led by wealth management income, trade-related fees and service charges, and investment banking fees. Treasury income from customer flows increased 48% year-on-year to S\$324 million, demonstrating continuing product innovation and increased success in cross-selling. Growth in customer-related income was offset by the adverse impact of volatile financial markets on trading income and investment performance of GEH's Non-participating fund. Trading income declined 46% year-on-year to S\$217 million, while profit from GEH's Non-participating fund declined 44%. This was partially offset by a 25% increase in profit from GEH's Participating and Investment-linked funds, resulting in total profit from life assurance declining 13% year-on-year to S\$383 million.

For 4Q11, non-interest income was 2% higher year-on-year at S\$572 million on higher trading income and gains from the sale of investment securities. Excluding a S\$35 million gain in 4Q10 from the sale of Pacific Insurance Berhad by the Bank's 63.5%-owned subsidiary, PacificMas Berhad, non-interest income would have increased 9% year-on-year. Compared with 3Q11, non-interest income increased 31% as trading income rebounded to S\$163 million, from a loss of S\$68 million in 3Q11.

## Operating Expenses

Operating expenses increased 8% to S\$2,430 million for the year, reflecting continued disciplined cost management. Excluding the one-time expense of S\$31 million in the fourth quarter of 2010 relating to the merger of Bank OCBC NISP and Bank OCBC Indonesia ("BOI"), operating expenses would have increased 9% year-on-year. The increase was largely attributable to higher staff costs, which rose 13% to S\$1,448 million. The increase in staff costs reflected a 6% growth in staff strength to support expansion of the Group's franchise; the balance was largely attributable to salary increments, and higher incentive compensation and sales commissions linked to stronger business volumes.

4Q11 operating expenses were maintained flat year-on-year at S\$620 million. Excluding the one-time above-mentioned merger costs in 4Q10, operating expenses in 4Q11 would have increased 5%. Compared to the previous quarter, operating expenses were marginally higher by 1%.

The cost-to-income ratio was 43.2% for 2011, compared with 42.3% in 2010.

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## **Allowances and Asset Quality**

The Group's asset quality remained healthy. Absolute non-performing assets ("NPAs") and the NPL ratio both declined over the first nine months of 2011, but increased in 4Q11 as a result of a comprehensive portfolio review conducted in anticipation of an economic slowdown in 2012. This review resulted in selected accounts being identified for closer attention. NPAs increased from S\$1,158 million in 3Q11 to S\$1,437 million in 4Q11, and the NPL ratio increased from 0.7% to 0.9%. The reclassified accounts were mainly in the substandard category and are well-collateralised, as reflected in the relatively modest increase in specific allowances compared to the increase in NPAs. Despite the increase in NPAs in 4Q11, the NPL ratio of 0.9% continued to reflect the health of the portfolio, and was equivalent to the NPL ratio a year ago.

Net allowances increased from S\$134 million in 2010 to S\$221 million in 2011, largely attributable to higher portfolio allowances, and lower recoveries and write-backs. Portfolio allowances increased 31% year-on-year to S\$127 million, in line with robust loan growth. Specific allowances for new and existing NPLs decreased 23% to S\$231 million, while recoveries and write-backs of S\$151 million were 37% lower than a year ago, resulting in net specific allowances increasing to S\$79 million from S\$57 million in 2010.

The Group's coverage ratios remained strong. Total cumulative allowances represented 107% of total NPAs and 326% of unsecured NPAs.

## **Subsidiaries' Results**

GEH achieved healthy growth in its underlying insurance business in 2011, with new business weighted premiums increasing 10% and new business embedded value growing strongly by 20%. The results reflect strong sales growth across markets, with contribution from the bancassurance and agency channels, as well as GEH's focus on sales of regular premium and protection-based products to better serve the needs of customers.

GEH's net profit for the year was S\$386 million, compared with S\$507 million in 2010. Profit from insurance operations was S\$412 million, underpinned by strong underwriting profits which were offset by weaker investment income due to the challenging financial market conditions. Net investment income in the Shareholders' Fund of S\$96 million was up marginally year-on-year. The investment portfolios of the insurance funds and Shareholders' Fund remained sound with no significant impairment charges.

With effect from 1 July 2011, GEH changed the discount rates used in valuing part of its liabilities in its Singapore insurance funds, from Singapore Government Securities ("SGS") yields to zero-coupon SGS yields. The use of zero-coupon SGS yields enables closer matching in valuation between assets and liabilities. The effect of this change on GEH was a reduction in policy liabilities, and an overall positive financial impact of S\$68 million, of which S\$50 million relates to the periods prior to 1 July 2011.

GEH's contribution to the Group's net profit, after deducting amortisation of intangible assets and non-controlling interests, declined from S\$405 million in 2010 to S\$297 million in 2011, contributing 13% of the Group's core earnings in 2011.

OCBC Bank (Malaysia) Berhad achieved 6% growth in full year net profit to MYR749 million (S\$307 million). Revenue growth was broad-based, with net interest income, Islamic finance income and non-interest income registering growth rates of 7%, 19% and 6%, respectively. Net interest margin declined from 2.42% to 2.32%, partly due to increases in the statutory reserve requirements during the year. Expenses grew 14% as the Group continued to invest in branch expansion and upgrading of capabilities and systems. Allowances were reduced marginally during the year. Loans grew 20% year-on-year, and the NPL ratio improved from 2.8% to 2.6%.

Bank OCBC NISP's net profit increased 80% to IDR753 billion (S\$108 million) for 2011, boosted by the merger with BOI. Net interest income grew 13% year-on-year on robust loan growth of 31%, and non-interest income grew 16%. Revenue growth was enabled by the broader market coverage of the merged entity, improved product capabilities and increased synergies from stronger collaboration with other subsidiaries within the Group. Expenses grew 7% for the year; excluding the one-time merger expense of IDR204 billion (S\$31 million) in 2010, expenses rose by 23%. Allowances increased 2% during the year. Asset quality remained healthy, with the NPL ratio improving to 1.3% from 2.0% a year ago.

## Capital Position

OCBC Group continues to maintain a strong capital position, with a Tier 1 capital adequacy ratio ("CAR") of 14.4% and total CAR of 15.7% as of 31 December 2011. These ratios remain well above the regulatory minimum of 6% and 10%, respectively. The Group's core Tier 1 ratio, which excludes Tier 1 preference shares, was 11.4% as of 31 December 2011, compared with 12.5% in December 2010.

## Final Dividend

A final tax-exempt dividend of 15 cents per share has been proposed, bringing the FY11 total dividend to 30 cents per share, unchanged from FY10. The Scrip Dividend Scheme will not be applicable to the final dividend. The estimated total net dividend of S\$1,024 million for 2011 represents 45% of the Group's core net profit of S\$2,280 million. This is in line with the Group's dividend policy which targets a minimum payout of 45% of core earnings.

## CEO's Comments

Commenting on the Group's performance and outlook, CEO David Conner said:

"Our results for 2011 underscore the strength of our customer franchise in a challenging operating environment. While mindful of the current economic slowdown driven by concerns over sovereign debt in Europe and a sluggish recovery in the US, we will continue to invest in our regional network, and to leverage synergies across the OCBC Group to better serve our customers."

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## About OCBC Bank

OCBC Bank is the longest established Singapore bank, formed in 1932 from the merger of three local banks, the oldest of which was founded in 1912. It is now the second largest financial services group in Southeast Asia by assets and one of the world's most highly-rated banks, with an Aa1 rating from Moody's. It is also ranked by Bloomberg Markets as the world's strongest bank.

OCBC Bank and its subsidiaries offer a broad array of specialist financial services, ranging from consumer, corporate, investment, private and transaction banking to treasury, insurance, asset management and stockbroking services.

OCBC Bank's key markets are Singapore, Malaysia, Indonesia and Greater China. It has a network of over 500 branches and representative offices in 15 countries and territories, including more than 400 branches and offices in Indonesia that are operated by its subsidiary, Bank OCBC NISP.

OCBC Bank's insurance subsidiary, Great Eastern Holdings, is the largest insurance group in Singapore and Malaysia by assets. Its asset management subsidiary, Lion Global Investors, is one of the largest private sector asset management companies in Southeast Asia. Private banking services are provided by subsidiary Bank of Singapore, which continued to gain industry recognition in 2011 including being voted the "Outstanding Private Bank in Asia Pacific" by Private Banker International.

For more information, please visit [www.ocbc.com](http://www.ocbc.com)

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## To Our Shareholders

The Board of Directors of Oversea-Chinese Banking Corporation Limited (“OCBC”) reports the following:

### **Audited Financial Results for the Financial Year Ended 31 December 2011**

For the financial year ended 31 December 2011, Group reported net profit was S\$2,312 million. Details of the audited financial results are in the accompanying Group Financial Report.

### **Ordinary Dividend**

A final tax exempt dividend of 15 cents per share has been recommended for the financial year 2011. Including the interim net dividend of 15 cents per share paid in October 2011, total dividends for financial year 2011 would amount to 30 cents per share, unchanged from the 30 cents paid for financial year 2010.

### **Closure of Books**

The books closure date is 3 May 2012. Please refer to the separate announcement titled “Notice of Books Closure Date and Payment of Final One-Tier Tax-Exempt Dividend On Ordinary Shares For The Financial Year Ended 31 December 2011” released by the Bank today.

### **Scrip Dividend Scheme**

The Oversea-Chinese Banking Corporation Limited Scrip Dividend Scheme, which was approved by the Shareholders of the Bank at the Extraordinary General Meeting on 8 June 1996, will not be applicable to the final dividend.

### **Preference Dividends**

On 20 December 2011, the Bank paid semi-annual tax exempt dividends on its non-cumulative non-convertible preference shares as follows: Class B Preference Shares at 5.1% (2010: 5.1%) per annum; Class E Preference Shares at 4.5% (2010: 4.5%) per annum and Class G Preference Shares at 4.2% (2010: 4.2%) per annum. Total amount of dividends paid for the Class B, Class E and Class G Preference Shares were S\$25.6 million, S\$11.3 million and S\$8.3 million respectively.

Peter Yeoh  
Secretary

Singapore, 20 February 2012

More details on the results are available on the Bank’s website at [www.ocbc.com](http://www.ocbc.com)





**Oversea-Chinese Banking Corporation Limited**  
**Financial Year 2011 Group Financial Report**



Incorporated in Singapore  
Company Registration Number: 193200032W

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### Notes:

1. Certain comparative figures have been restated to conform with the current period's presentation.
2. Amounts less than S\$0.5 million are shown as "0".
3. "NM" denotes not meaningful.

## FINANCIAL SUMMARY

OCBC Group prepares its financial statements in accordance with the Singapore Financial Reporting Standards (“FRS”) as required by the Singapore Companies Act, including the modification to FRS 39 *Financial Instruments: Recognition and Measurement* requirement on loan loss provisioning under Notice to Banks No. 612 “Credit Files, Grading and Provisioning” issued by the Monetary Authority of Singapore.

The following new/revised financial reporting standards and interpretations were applied with effect from 1 January 2011:

FRS 24 (Revised):	Related Party Disclosures
INT FRS 114 (Amendments):	Prepayment of a Minimum Funding Requirement
INT FRS 119:	Extinguishing Financial Liabilities with Equity Instruments
Improvements to FRSs 2010	

The revised FRS 24 requires disclosure of transactions in all direct relationships involving control, joint control or significant influence and excludes the need to disclose transactions between two entities in which a person has significant influence over one entity, and a close family member of that person has significant influence over the other entity.

The initial application of the above standards and interpretations does not have any material impact on the Group’s financial statements.

## Financial Results

Group net profit rose 3% to S\$2,312 million for the financial year ended 31 December 2011 (“FY11”), led by record net interest income and fees and commissions, which more than offset the decline in trading related income and profits from life assurance.

Net interest income grew 16% to S\$3,410 million, led by strong, broad-based loan growth across industry sectors and geographical segments. Core non-interest income was S\$2,212 million, 7% lower than the previous year. Fee income rose to a record S\$1,137 million, led by wealth management and trade-related fees, but was more than offset by lower trading income and profit from life assurance, which declined 46% and 13%, respectively. Operating expenses increased 8% to S\$2,430 million, reflecting higher staff costs and business volume-driven expenses. Net allowances for loans and other assets were S\$221 million in 2011, up from S\$134 million a year ago, largely attributable to higher portfolio allowances in line with strong loan growth, and lower recoveries and write-backs. The Group’s non-performing loans (“NPL”) ratio was unchanged at 0.9%.

Return on equity, based on core earnings, was 11.1% in 2011, compared with 12.1% in 2010. Core earnings per share for the year was 64.8 cents, compared with 66.1 cents a year ago.

Net profit for the fourth quarter of 2011 (“4Q11”) was S\$594 million, an increase of 18% year-on-year, and 16% quarter-on-quarter. 4Q11 profit was driven by strong growth in net interest income and non-interest income, flat operating expenses and higher net allowances.

## FINANCIAL SUMMARY (continued)

S\$ million	2011	2010	+ / (-) %	4Q11	4Q10	+ / (-) %	3Q11	+ / (-) %
<b>Selected Income Statement Items</b>								
Net interest income	3,410	2,947	16	925	769	20	874	6
Non-interest income	2,212	2,378	(7)	572	560	2	436	31
Total core income	5,622	5,325	6	1,497	1,329	13	1,310	14
Operating expenses	(2,430)	(2,254)	8	(620)	(620)	–	(611)	1
Operating profit before allowances and amortisation	3,192	3,071	4	877	709	24	699	26
Amortisation of intangible assets	(61)	(55)	12	(16)	(16)	(2)	(15)	1
Allowances for loans and impairment of other assets	(221)	(134)	65	(78)	(48)	63	(38)	108
Operating profit after allowances and amortisation	2,910	2,882	1	783	645	21	646	21
Share of results of associates and joint ventures	7	(2)	442	(26)	(1)	NM	3	NM
Profit before income tax	2,917	2,880	1	757	644	18	649	17
<b>Core net profit attributable to shareholders</b>	<b>2,280</b>	<b>2,253</b>	<b>1</b>	<b>594</b>	<b>505</b>	<b>18</b>	<b>513</b>	<b>16</b>
Divestment gain, net of tax	32	–	–	–	–	–	–	–
<b>Reported net profit attributable to shareholders</b>	<b>2,312</b>	<b>2,253</b>	<b>3</b>	<b>594</b>	<b>505</b>	<b>18</b>	<b>513</b>	<b>16</b>
<b>Cash basis net profit attributable to shareholders <sup>1/</sup></b>	<b>2,373</b>	<b>2,308</b>	<b>3</b>	<b>610</b>	<b>521</b>	<b>17</b>	<b>528</b>	<b>15</b>

### Selected Balance Sheet Items

Ordinary equity	20,675	18,894	9	20,675	18,894	9	19,714	5
Total equity (excluding non-controlling interests)	22,571	20,790	9	22,571	20,790	9	21,610	4
Total assets	277,758	229,283	21	277,758	229,283	21	266,938	4
Assets excluding life assurance fund investment assets	228,670	181,797	26	228,670	181,797	26	219,829	4
Loans and bills receivable (net of allowances)	133,557	104,989	27	133,557	104,989	27	127,760	5
Deposits of non-bank customers	154,555	123,300	25	154,555	123,300	25	145,258	6

Note:

1. Excludes amortisation of intangible assets.

## FINANCIAL SUMMARY *(continued)*

	2011	2010	4Q11	4Q10	3Q11
<b>Key Financial Ratios</b>					
<b>- based on core earnings</b>					
<b>Performance ratios (% p.a.)</b>					
Return on equity <sup>1/2/</sup>					
SFRS <sup>3/</sup> basis	<b>11.1</b>	12.1	<b>11.2</b>	10.3	9.8
Cash basis	<b>11.4</b>	12.4	<b>11.5</b>	10.6	10.1
Return on assets <sup>4/</sup>					
SFRS <sup>3/</sup> basis	<b>1.09</b>	1.32	<b>1.05</b>	1.12	0.95
Cash basis	<b>1.12</b>	1.35	<b>1.08</b>	1.15	0.98
<b>Revenue mix/efficiency ratios (%)</b>					
Net interest margin (annualised)	<b>1.86</b>	1.98	<b>1.85</b>	1.96	1.85
Net interest income to total income	<b>60.7</b>	55.3	<b>61.8</b>	57.9	66.7
Non-interest income to total income	<b>39.3</b>	44.7	<b>38.2</b>	42.1	33.3
Cost to income	<b>43.2</b>	42.3	<b>41.4</b>	46.6	46.6
Loans to deposits	<b>86.4</b>	85.1	<b>86.4</b>	85.1	88.0
NPL ratio	<b>0.9</b>	0.9	<b>0.9</b>	0.9	0.7
<b>Earnings per share <sup>2/</sup> (annualised - cents)</b>					
Basic earnings	<b>64.8</b>	66.1	<b>66.0</b>	57.6	57.5
Basic earnings (cash basis)	<b>66.7</b>	67.8	<b>67.8</b>	59.5	59.3
Diluted earnings	<b>64.7</b>	65.9	<b>65.8</b>	57.4	57.3
<b>Net asset value per share (S\$)</b>					
Before valuation surplus	<b>6.02</b>	5.66	<b>6.02</b>	5.66	5.82
After valuation surplus	<b>7.04</b>	7.09	<b>7.04</b>	7.09	6.81
<b>Capital adequacy ratios (%)</b>					
Tier 1	<b>14.4</b>	16.3	<b>14.4</b>	16.3	14.4
Total	<b>15.7</b>	17.6	<b>15.7</b>	17.6	15.9

Notes:

1. Preference equity and non-controlling interests are not included in the computation for return on equity.
2. Calculated based on core net profit less preference dividends paid and estimated to be due at the end of the financial period.
3. "SFRS" refers to Singapore Financial Reporting Standards.
4. Computation of return on assets excludes life assurance fund investment assets.

## NET INTEREST INCOME

### Average Balance Sheet

S\$ million	2011			2010		
	Average Balance	Interest	Average Rate %	Average Balance	Interest	Average Rate %
<b>Interest earning assets</b>						
Loans and advances to non-bank customers	118,744	3,675	3.10	94,022	3,201	3.40
Placements with and loans to banks	34,207	850	2.48	26,722	423	1.58
Other interest earning assets <sup>1/</sup>	29,979	795	2.65	28,029	739	2.63
<b>Total</b>	<b>182,930</b>	<b>5,320</b>	<b>2.91</b>	<b>148,773</b>	<b>4,363</b>	<b>2.93</b>
<b>Interest bearing liabilities</b>						
Deposits of non-bank customers	136,485	1,444	1.06	112,591	1,061	0.94
Deposits and balances of banks	22,365	187	0.83	14,942	103	0.69
Other borrowings <sup>2/</sup>	11,262	279	2.48	8,962	252	2.82
<b>Total</b>	<b>170,112</b>	<b>1,910</b>	<b>1.12</b>	<b>136,495</b>	<b>1,416</b>	<b>1.04</b>
<b>Net interest income/margin <sup>3/</sup></b>		<b>3,410</b>	<b>1.86</b>		<b>2,947</b>	<b>1.98</b>

S\$ million	4Q11			4Q10			3Q11		
	Average Balance	Interest	Average Rate <sup>4/</sup> %	Average Balance	Interest	Average Rate <sup>4/</sup> %	Average Balance	Interest	Average Rate <sup>4/</sup> %
<b>Interest earning assets</b>									
Loans and advances to non-bank customers	130,340	992	3.02	102,093	850	3.30	122,701	938	3.03
Placements with and loans to banks	36,599	263	2.85	25,101	124	1.96	34,876	240	2.73
Other interest earning assets <sup>1/</sup>	31,850	208	2.60	28,699	188	2.61	29,805	203	2.70
<b>Total</b>	<b>198,789</b>	<b>1,463</b>	<b>2.92</b>	<b>155,893</b>	<b>1,162</b>	<b>2.96</b>	<b>187,382</b>	<b>1,381</b>	<b>2.92</b>
<b>Interest bearing liabilities</b>									
Deposits of non-bank customers	150,724	419	1.10	118,652	298	0.99	139,581	389	1.11
Deposits and balances of banks	20,745	47	0.90	16,218	29	0.70	22,579	46	0.81
Other borrowings <sup>2/</sup>	13,516	72	2.13	9,351	66	2.82	12,125	72	2.35
<b>Total</b>	<b>184,985</b>	<b>538</b>	<b>1.15</b>	<b>144,221</b>	<b>393</b>	<b>1.08</b>	<b>174,285</b>	<b>507</b>	<b>1.15</b>
<b>Net interest income/margin <sup>3/</sup></b>		<b>925</b>	<b>1.85</b>		<b>769</b>	<b>1.96</b>		<b>874</b>	<b>1.85</b>

#### Notes:

1. Comprise corporate debt and government securities.
2. Mainly debt issued.
3. Net interest margin is net interest income as a percentage of interest earning assets.
4. Average rates are computed on an annualised basis.

## NET INTEREST INCOME *(continued)*

Net interest income grew 16% to S\$3,410 million in 2011, led by robust loan growth of 27%. This was partly offset by a 12 basis points decline in net interest margin to 1.86% from 1.98% a year ago. The margin compression was attributable to the persistently low interest rate environment, strong growth in well-collateralised, lower-yielding trade-linked loans, and price competition, particularly for housing loans.

Net interest income for 4Q11 increased 20% year-on-year and 6% from the previous quarter, underpinned by strong loan growth of 5%. Net interest margin for the quarter was 1.85%, stable quarter-on-quarter and lower than the 1.96% a year ago.

### Volume and Rate Analysis

Increase/(decrease) due to change in: S\$ million	2011 vs 2010			4Q11 vs 4Q10			4Q11 vs 3Q11		
	Volume	Rate	Net change	Volume	Rate	Net change	Volume	Rate	Net change
<b>Interest income</b>									
Loans and advances to non-bank customers	842	(368)	474	235	(93)	142	59	(5)	54
Placements with and loans to banks	119	308	427	56	83	139	12	11	23
Other interest earning assets	51	5	56	21	(1)	20	13	(8)	5
<b>Total</b>	<b>1,012</b>	<b>(55)</b>	<b>957</b>	<b>312</b>	<b>(11)</b>	<b>301</b>	<b>84</b>	<b>(2)</b>	<b>82</b>
<b>Interest expense</b>									
Deposits of non-bank customers	225	158	383	80	41	121	32	(2)	30
Deposits and balances of banks	51	33	84	8	10	18	(4)	5	1
Other borrowings	65	(38)	27	30	(24)	6	8	(8)	0
<b>Total</b>	<b>341</b>	<b>153</b>	<b>494</b>	<b>118</b>	<b>27</b>	<b>145</b>	<b>36</b>	<b>(5)</b>	<b>31</b>
<b>Impact on net interest income</b>	<b>671</b>	<b>(208)</b>	<b>463</b>	<b>194</b>	<b>(38)</b>	<b>156</b>	<b>48</b>	<b>3</b>	<b>51</b>
Due to change in number of days			–			–			–
<b>Net interest income</b>			<b>463</b>			<b>156</b>			<b>51</b>

## NON-INTEREST INCOME

S\$ million	2011	2010	+ / (-)	4Q11	4Q10	+ / (-)	3Q11	+ / (-)
			%			%		%
<b>Fees and commissions</b>								
Brokerage	69	86	(20)	13	23	(43)	20	(33)
Wealth management	252	200	26	56	60	(7)	65	(15)
Fund management	101	83	21	24	23	4	26	(7)
Credit card	48	46	4	13	13	2	15	(7)
Loan-related	216	208	4	57	49	16	62	(8)
Trade-related and remittances	208	172	21	49	49	-	53	(7)
Guarantees	21	21	1	5	5	(1)	5	7
Investment banking	95	80	19	12	12	3	27	(55)
Service charges	94	59	60	18	14	26	27	(37)
Others	33	28	13	10	6	81	7	34
Sub-total	<b>1,137</b>	983	16	<b>257</b>	254	1	307	(16)
<b>Dividends</b>	<b>88</b>	63	41	<b>7</b>	6	3	12	(47)
<b>Rental income</b>	<b>76</b>	77	(1)	<b>19</b>	18	7	19	2
<b>Profit from life assurance</b>	<b>383</b>	437	(13)	<b>51</b>	66	(23)	76	(33)
<b>Premium income from general insurance</b>	<b>125</b>	149	(16)	<b>34</b>	40	(15)	31	10
<b>Other income</b>								
Net trading income	217	402	(46)	163	116	41	(68)	342
Net gain from investment securities	120	153	(21)	22	11	97	44	(48)
Net gain/(loss) from disposal/liquidation of subsidiaries and associates	1	38	(97)	0	35	(100)	(0)	NM
Net gain from disposal of properties	4	22	(81)	2	1	160	-	-
Others	61	54	11	17	13	36	15	14
Sub-total	<b>403</b>	669	(40)	<b>204</b>	176	16	(9)	NM
<b>Total core non-interest income</b>	<b>2,212</b>	2,378	(7)	<b>572</b>	560	2	436	31
Divestment gain	39	-	-	-	-	-	-	-
<b>Total non-interest income</b>	<b>2,251</b>	2,378	(5)	<b>572</b>	560	2	436	31
Fees and commissions/Total income <sup>1/</sup>	<b>20.2%</b>	18.5%		<b>17.2%</b>	19.1%		23.4%	
Non-interest income/Total income <sup>1/</sup>	<b>39.3%</b>	44.7%		<b>38.2%</b>	42.1%		33.3%	

Note:

1. Excludes gains from divestment of non-core assets.

Core non-interest income, which excludes a S\$39 million gain from the disposal of a property, declined 7% in 2011 to S\$2,212 million. Fee and commission income rose 16% to a record S\$1,137 million, driven by strong growth in wealth management, fund management and investment banking fees, trade-related income and service charges. Dividends increased 41% to S\$88 million. Net trading income declined 46% to S\$217 million from S\$402 million in 2010 as a result of volatile financial markets. Great Eastern Holdings' ("GEH") life assurance profits from the Participating and Investment-linked fund grew 25% to S\$249 million. Investment performance of the Non-participating fund<sup>2</sup> was adversely affected by volatility of the financial markets, with the fund's profits declining 44% to S\$134 million.

Non-interest income for 4Q11 rose 2% year-on-year, largely contributed by higher trading income and gains from the sale of investment securities. Fees and commissions grew marginally year-on-year to S\$257 million. GEH's life assurance profits from the Participating and Investment-linked funds rose 29% year-on-year to S\$65 million, offset by weaker investment performance of the Non-participating fund, resulting in overall life assurance profits declining 23% year-on-year. Excluding the S\$35 million gain in 4Q10 arising from the sale of Pacific Insurance Berhad by the Bank's 63.5%-owned subsidiary, PacificMas Berhad, non-interest income would have increased by 9%. Compared to the previous quarter, non-interest income grew 31%, led by higher trading income of S\$163 million, as compared to a trading loss of S\$68 million in 3Q11.

<sup>2</sup> The Non-participating fund is made up of insurance policies and riders which have fixed policyholder benefits, e.g. term insurance, critical illness, accident, medical and disability insurance, and in which the policyholders do not participate or share in the profits of the fund.



## OPERATING EXPENSES

S\$ million	2011	2010	+/(-) %	4Q11	4Q10	+/(-) %	3Q11	+/(-) %
<b>Staff costs</b>								
Salaries and other costs	1,338	1,177	14	340	308	10	333	2
Share-based expenses	10	12	(17)	2	3	(29)	2	(3)
Contribution to defined contribution plans	100	94	6	20	25	(21)	27	(30)
	<b>1,448</b>	1,283	13	<b>362</b>	336	8	362	–
<b>Property and equipment</b>								
Depreciation	166	152	10	44	38	16	42	5
Maintenance and hire of property, plant & equipment	75	70	7	21	20	6	19	12
Rental expenses	68	59	14	17	15	15	17	3
Others	142	126	13	38	34	11	34	11
	<b>451</b>	407	11	<b>120</b>	107	12	112	8
<b>Other operating expenses</b>	<b>531</b>	564	(6)	<b>138</b>	177	(22)	137	1
<b>Total operating expenses</b>	<b>2,430</b>	2,254	8	<b>620</b>	620	–	611	1
<b>Group staff strength</b>								
Period end	22,892	21,585	6	22,892	21,585	6	22,749	1
Average	22,371	21,126	6	22,849	21,662	5	22,623	1
Cost to income ratio <sup>1/</sup>	<b>43.2%</b>	42.3%		<b>41.4%</b>	46.6%		46.6%	

Note:

1. Excludes gains from divestment of non-core assets.

Operating expenses were S\$2,430 million in 2011, an increase of 8% year-on-year. Staff costs increased 13% to S\$1,448 million, reflecting the impact of a 6% growth in staff strength to support the expansion of the Group's franchise; as well as salary increments, higher incentive compensation and sales commissions linked to stronger business volumes. Property and equipment related expenses increased by 11% year-on-year, largely attributable to higher technology related costs. Excluding the one-time cost of S\$31 million in 2010 relating to the merger of Bank OCBC NISP and Bank OCBC Indonesia, operating expenses would have increased 9% year-on-year.

Operating expenses of S\$620 million in 4Q11 were unchanged compared to the year ago period and marginally higher than the previous quarter. Excluding the one-time merger costs in 4Q10, operating expenses would have increased by 5% year-on-year.

The cost-to-income ratio was 43.2% for 2011, compared with 42.3% in 2010.

## ALLOWANCES FOR LOANS AND OTHER ASSETS

S\$ million	2011	2010	+ / (-) %	4Q11	4Q10	+ / (-) %	3Q11	+ / (-) %
Specific allowances/ (write-back) for loans								
Singapore	47	(11)	543	33	(5)	753	12	174
Malaysia	10	32	(70)	(1)	4	(118)	1	(177)
Others	22	36	(37)	16	26	(39)	3	467
	<b>79</b>	57	38	<b>48</b>	25	92	16	202
Portfolio allowances for loans	127	98	31	21	34	(39)	23	(10)
Allowances and impairment charges/(write-back) for other assets	15	(21)	172	9	(11)	187	(1)	NM
Allowances for loans and impairment of other assets	<b>221</b>	134	65	<b>78</b>	48	63	38	108

Allowances for loans and other assets were S\$221 million in 2011, up from S\$134 million in 2010. Portfolio allowances increased 31% to S\$127 million, in line with robust loan growth. Specific allowances for new and existing NPLs decreased 23% to S\$231 million, while recoveries and write-backs of S\$151 million were 37% lower than a year ago. As a result, net specific allowances increased to S\$79 million from S\$57 million in 2010.

For 4Q11, net allowances amounted to S\$78 million, compared with S\$48 million a year ago and S\$38 million in 3Q11.

## LOANS AND ADVANCES

S\$ million	31 Dec 2011	31 Dec 2010	30 Sep 2011
Loans to customers	123,817	102,172	117,886
Bills receivable	11,315	4,277	11,420
Gross loans to customers	135,132	106,449	129,306
Allowances			
Specific allowances	(302)	(328)	(296)
Portfolio allowances	(1,220)	(1,094)	(1,197)
	133,610	105,027	127,813
Less: assets pledged	(53)	(38)	(53)
Loans net of allowances	133,557	104,989	127,760
<b>By Maturity</b>			
Within 1 year	52,023	39,053	50,789
1 to 3 years	22,817	17,515	20,420
Over 3 years	60,292	49,881	58,097
	135,132	106,449	129,306
<b>By Industry</b>			
Agriculture, mining and quarrying	4,042	2,909	3,421
Manufacturing	8,424	7,057	8,030
Building and construction	20,365	18,532	18,980
Housing loans	32,076	27,076	30,646
General commerce	20,347	11,793	19,442
Transport, storage and communication	9,208	6,447	7,999
Financial institutions, investment and holding companies	15,150	12,887	16,004
Professionals and individuals	13,952	10,954	12,769
Others	11,568	8,794	12,015
	135,132	106,449	129,306
<b>By Currency</b>			
Singapore Dollar	61,198	54,850	59,411
United States Dollar	35,716	18,937	33,432
Malaysian Ringgit	16,724	14,885	15,919
Indonesian Rupiah	4,465	3,551	4,013
Others	17,029	14,226	16,531
	135,132	106,449	129,306
<b>By Geography <sup>1/</sup></b>			
Singapore	68,260	59,967	68,221
Malaysia	21,064	17,080	20,208
Rest of Southeast Asia (SEA)	10,954	6,884	9,001
Greater China	19,952	11,079	17,240
Other Asia Pacific	6,302	5,311	6,287
Rest of the World	8,600	6,128	8,349
	135,132	106,449	129,306

Note:

- Loans by geography are based on where the credit risks reside, which may be different from the borrower's country of residence or the booking location of the loans.

Gross loans grew 27% year-on-year, and 5% from the previous quarter, to S\$135 billion as of 31 December 2011. Loan growth was broad-based, with the largest increases coming from the general commerce sector, housing loans, and loans to professionals and individuals.

## NON-PERFORMING ASSETS

S\$ million	Total NPAs <sup>1/</sup>	Substandard	Doubtful	Loss	Secured NPAs/ Total NPAs %	NPLs <sup>2/</sup>	NPL Ratio <sup>2/</sup> %
<b>Singapore</b>							
<b>31 Dec 2011</b>	<b>390</b>	<b>205</b>	<b>151</b>	<b>34</b>	<b>61.7</b>	<b>330</b>	<b>0.5</b>
30 Sep 2011	319	169	121	29	65.0	259	0.4
31 Dec 2010	399	272	54	73	57.8	318	0.5
<b>Malaysia</b>							
<b>31 Dec 2011</b>	<b>580</b>	<b>462</b>	<b>72</b>	<b>46</b>	<b>67.0</b>	<b>486</b>	<b>2.3</b>
30 Sep 2011	516	381	92	43	55.8	423	2.1
31 Dec 2010	605	419	114	72	53.3	478	2.8
<b>Rest of SEA</b>							
<b>31 Dec 2011</b>	<b>129</b>	<b>14</b>	<b>57</b>	<b>58</b>	<b>49.3</b>	<b>125</b>	<b>1.1</b>
30 Sep 2011	107	13	32	62	63.9	107	1.2
31 Dec 2010	114	41	10	63	59.5	115	1.7
<b>Greater China</b>							
<b>31 Dec 2011</b>	<b>42</b>	<b>39</b>	<b>3</b>	<b>–</b>	<b>73.1</b>	<b>42</b>	<b>0.2</b>
30 Sep 2011	31	28	3	–	94.2	31	0.2
31 Dec 2010	24	10	14	–	29.1	24	0.2
<b>Other Asia Pacific</b>							
<b>31 Dec 2011</b>	<b>188</b>	<b>178</b>	<b>10</b>	<b>–</b>	<b>83.4</b>	<b>87</b>	<b>1.4</b>
30 Sep 2011	133	133	–	–	82.0	32	0.5
31 Dec 2010	–	–	–	–	–	–	–
<b>Rest of the World</b>							
<b>31 Dec 2011</b>	<b>108</b>	<b>94</b>	<b>12</b>	<b>2</b>	<b>80.5</b>	<b>102</b>	<b>1.2</b>
30 Sep 2011	52	33	17	2	86.7	48	0.6
31 Dec 2010	66	37	25	4	78.1	60	1.0
<b>Group</b>							
<b>31 Dec 2011</b>	<b>1,437</b>	<b>992</b>	<b>305</b>	<b>140</b>	<b>67.3</b>	<b>1,172</b>	<b>0.9</b>
30 Sep 2011	1,158	757	265	136	64.5	900	0.7
31 Dec 2010	1,208	779	217	212	56.2	995	0.9

Notes:

1. Comprise non-bank loans, debt securities and contingent liabilities.
2. Exclude debt securities and contingent liabilities.

## NON-PERFORMING ASSETS (continued)

Non-performing loans (“NPLs”) were S\$1,172 million as of 31 December 2011, 18% higher than a year ago. By geography, the increase was mainly from Other Asia Pacific and Rest of the World. By industry segment, the increases were mainly from financial institutions, investment and holding companies, building and construction, and transport, storage and communication.

The Group’s NPL ratio at 0.9% was unchanged from a year ago, and higher than the 0.7% in the previous quarter.

Including classified debt securities and contingent liabilities, the Group’s total non-performing assets (“NPAs”) were S\$1,437 million as of 31 December 2011, 19% higher than a year ago and 24% higher as compared with the previous quarter. Of the total NPAs, 69% were in the substandard category and 67% were secured by collateral.

	31 Dec 2011		31 Dec 2010		30 Sep 2011	
	S\$ million	% of loans	S\$ million	% of loans	S\$ million	% of loans
<b>NPLs by Industry</b>						
Loans and advances						
Agriculture, mining and quarrying	6	0.1	7	0.2	3	0.1
Manufacturing	294	3.5	299	4.2	245	3.1
Building and construction	149	0.7	97	0.5	82	0.4
Housing loans	188	0.6	190	0.7	186	0.6
General commerce	133	0.7	127	1.1	104	0.5
Transport, storage and communication	128	1.4	77	1.2	73	0.9
Financial institutions, investment and holding companies	124	0.8	29	0.2	61	0.4
Professionals and individuals	114	0.8	139	1.0	112	0.9
Others	36	0.3	30	0.5	34	0.3
<b>Total NPLs</b>	<b>1,172</b>	<b>0.9</b>	<b>995</b>	<b>0.9</b>	<b>900</b>	<b>0.7</b>
<b>Classified debt securities</b>	<b>111</b>		<b>13</b>		<b>112</b>	
<b>Classified contingent liabilities</b>	<b>154</b>		<b>200</b>		<b>146</b>	
<b>Total NPAs</b>	<b>1,437</b>		<b>1,208</b>		<b>1,158</b>	

	31 Dec 2011		31 Dec 2010		30 Sep 2011	
	S\$ million	%	S\$ million	%	S\$ million	%
<b>NPAs by Period Overdue</b>						
Over 180 days	512	36	511	42	424	37
Over 90 to 180 days	85	6	98	8	184	16
30 to 90 days	204	14	166	14	135	11
Less than 30 days	25	2	20	2	82	7
Not overdue	611	42	413	34	333	29
	<b>1,437</b>	<b>100</b>	<b>1,208</b>	<b>100</b>	<b>1,158</b>	<b>100</b>

S\$ million	31 Dec 2011		31 Dec 2010		30 Sep 2011	
	Loan	Allowance	Loan	Allowance	Loan	Allowance
<b>Restructured Loans</b>						
Substandard	186	11	170	5	155	3
Doubtful	19	16	22	15	24	16
Loss	2	2	13	11	2	1
	<b>207</b>	<b>29</b>	<b>205</b>	<b>31</b>	<b>181</b>	<b>20</b>

## CUMULATIVE ALLOWANCES FOR ASSETS

S\$ million	Total cumulative allowances	Specific allowances	Portfolio allowances	Specific allowances as % of total NPAs	Cumulative allowances as % of total NPAs
				%	%
<b>Singapore</b>					
<b>31 Dec 2011</b>	<b>608</b>	<b>71</b>	<b>537</b>	<b>18.1</b>	<b>155.9</b>
30 Sep 2011	588	44	544	13.8	184.1
31 Dec 2010	573	43	530	10.8	143.7
<b>Malaysia</b>					
<b>31 Dec 2011</b>	<b>454</b>	<b>165</b>	<b>289</b>	<b>28.4</b>	<b>78.3</b>
30 Sep 2011	484	195	289	37.7	93.7
31 Dec 2010	453	202	251	33.5	75.0
<b>Rest of SEA</b>					
<b>31 Dec 2011</b>	<b>167</b>	<b>60</b>	<b>107</b>	<b>46.3</b>	<b>129.6</b>
30 Sep 2011	144	56	88	52.6	134.9
31 Dec 2010	134	61	73	53.0	117.3
<b>Greater China</b>					
<b>31 Dec 2011</b>	<b>162</b>	<b>3</b>	<b>159</b>	<b>7.7</b>	<b>383.0</b>
30 Sep 2011	154	3	151	9.2	499.2
31 Dec 2010	147	19	128	79.6	608.9
<b>Other Asia Pacific</b>					
<b>31 Dec 2011</b>	<b>68</b>	–	<b>68</b>	–	<b>36.2</b>
30 Sep 2011	67	–	67	–	50.4
31 Dec 2010	63	–	63	–	–
<b>Rest of the World</b>					
<b>31 Dec 2011</b>	<b>73</b>	<b>13</b>	<b>60</b>	<b>12.8</b>	<b>67.6</b>
30 Sep 2011	66	8	58	15.7	127.4
31 Dec 2010	65	16	49	23.4	96.8
<b>Group</b>					
<b>31 Dec 2011</b>	<b>1,532</b>	<b>312</b>	<b>1,220</b>	<b>21.7</b>	<b>106.6</b>
30 Sep 2011	1,503	306	1,197	26.4	129.8
31 Dec 2010	1,435	341	1,094	28.2	118.8

As of 31 December 2011, the Group's total cumulative allowances for assets were S\$1,532 million, comprising S\$312 million in specific allowances and S\$1,220 million in portfolio allowances. Total cumulative allowances were 107% of total NPAs and 326% of unsecured NPAs, compared with 119% and 271%, respectively, at the end of 2010.

## DEPOSITS

S\$ million	31 Dec 2011	31 Dec 2010	30 Sep 2011
Deposits of non-bank customers	154,555	123,300	145,258
Deposits and balances of banks	21,653	16,508	22,630
	<b>176,208</b>	<b>139,808</b>	<b>167,888</b>
Loans to deposits ratio (net non-bank loans/non-bank deposits)	86.4%	85.1%	88.0%

S\$ million	31 Dec 2011	31 Dec 2010	30 Sep 2011
<b>Total Deposits By Maturity</b>			
Within 1 year	173,432	137,926	165,000
1 to 3 years	2,116	1,277	2,143
Over 3 years	660	605	745
	<b>176,208</b>	<b>139,808</b>	<b>167,888</b>
<b>Non-Bank Deposits By Product</b>			
Fixed deposits	70,984	58,602	65,078
Savings deposits	28,536	25,620	27,463
Current account	43,118	31,737	40,601
Others	11,917	7,341	12,116
	<b>154,555</b>	<b>123,300</b>	<b>145,258</b>
<b>Non-Bank Deposits By Currency</b>			
Singapore Dollar	80,236	66,934	74,128
United States Dollar	21,969	16,918	20,173
Malaysian Ringgit	19,128	17,097	18,325
Indonesian Rupiah	5,158	4,423	4,860
Others	28,064	17,928	27,772
	<b>154,555</b>	<b>123,300</b>	<b>145,258</b>

Customer deposits rose 25% year-on-year and 6% from the previous quarter to S\$155 billion as of 31 December 2011. The year-on-year growth was led by a 36% increase in current account deposits and a 21% increase in fixed deposits. The ratio of current and savings deposits to total non-bank deposits was 46.4% as of 31 December 2011, marginally changed from 46.5% a year ago.

The Group's loans-to-deposits ratio was 86.4%, compared to 88.0% in the previous quarter and 85.1% a year ago.

## DEBT ISSUED

S\$ million	31 Dec 2011	31 Dec 2010	30 Sep 2011
Subordinated debt (unsecured)	4,080	6,339	4,205
Floating rate notes (unsecured)	659	—	631
Commercial papers (unsecured)	8,293	461	4,960
Structured notes (unsecured)	31	54	36
Total	<b>13,063</b>	<b>6,854</b>	<b>9,832</b>
<b>Debt Issued By Maturity</b>			
Within one year	8,319	3,105	4,991
Over one year	4,744	3,749	4,841
Total	<b>13,063</b>	<b>6,854</b>	<b>9,832</b>

## CAPITAL ADEQUACY RATIOS

S\$ million	31 Dec 2011	31 Dec 2010	30 Sep 2011
<b>Tier 1 Capital</b>			
Ordinary and preference shares	9,023	8,211	8,603
Disclosed reserves/others	15,202	14,057	14,611
Goodwill/others	(5,613)	(5,120)	(5,560)
<b>Eligible Tier 1 Capital</b>	<b>18,612</b>	<b>17,148</b>	<b>17,654</b>
<b>Tier 2 Capital</b>			
Subordinated term notes	3,343	3,467	3,455
Revaluation surplus on available-for-sale equity securities	361	–	342
Others	(2,130)	(2,107)	(2,052)
<b>Total Eligible Capital</b>	<b>20,186</b>	<b>18,508</b>	<b>19,399</b>
<b>Risk Weighted Assets</b>	<b>128,507</b>	<b>105,062</b>	<b>121,997</b>
<b>Tier 1 capital adequacy ratio</b>	<b>14.4%</b>	<b>16.3%</b>	<b>14.4%</b>
<b>Total capital adequacy ratio</b>	<b>15.7%</b>	<b>17.6%</b>	<b>15.9%</b>

As of 31 December 2011, the Group's Tier 1 ratio and total capital adequacy ratio ("CAR") were 14.4% and 15.7% respectively. These were well above the regulatory minimum of 6% and 10%, respectively.

Total eligible capital increased year-on-year, contributed by the following factors: retained earnings for the year; the issue of approximately 100 million new shares to shareholders who participated in the Scrip Dividend Schemes for the FY10 final dividend and FY11 interim dividend; and with effect from 1 January 2011, arising from changes in the MAS Notice 637 in July 2010, the inclusion of 45% of unrealised gains on quoted available-for-sale equity securities in Tier 2 capital as well as in the calculation of the credit risk weighted exposure amount for these equity investments. Risk weighted assets ("RWA") increased 22% year-on-year, driven by loan growth, and by the change, with effect from 1 January 2011, from the Standardised Approach to the Simple Risk Weight method under the Internal Ratings-Based Approach for the calculation of RWA for equity exposures.

The Group's core Tier 1 ratio, which excludes Tier 1 preference shares, was 11.4% as of 31 December 2011, compared with 11.2% in September 2011 and 12.5% in December 2010.



## UNREALISED VALUATION SURPLUS

S\$ million	31 Dec 2011	31 Dec 2010	30 Sep 2011
Properties <sup>1/</sup>	2,877	2,549	2,721
Equity securities <sup>2/</sup>	636	2,216	610
<b>Total</b>	<b>3,513</b>	<b>4,765</b>	<b>3,331</b>

Notes:

1. Includes properties classified as investment properties and assets held for sale. Property values are determined mainly based on external valuations at year-end, with internal reviews performed for other quarters.
2. Comprises mainly investments in quoted subsidiaries, which are valued based on their market prices at the end of each quarter.

The Group's unrealised valuation surplus largely represents the difference between the carrying values of its properties and investments in quoted subsidiaries and the property values and market prices of the quoted investments at the respective dates. The carrying values of subsidiaries and associates on the balance sheet are measured at cost plus post-acquisition reserves, while those of properties are measured at cost less accumulated depreciation, and impairment, if any.

The valuation surplus as of 31 December 2011 was S\$3.51 billion, a decline of 26% from S\$4.77 billion a year ago, mainly attributable to lower equity securities valuation surplus from the Group's equity stakes in GEH and Bank OCBC NISP.

## PERFORMANCE BY BUSINESS SEGMENT

OCBC Group's businesses are presented in the following customer and product segments: Global Consumer Financial Services, Global Corporate Banking, Global Treasury and Insurance.

### Operating Profit by Business Segment

S\$ million	2011	2010	+/(-) %	4Q11	4Q10	+/(-) %	3Q11	+/(-) %
Global Consumer Financial Services	468	525	(11)	126	135	(6)	116	9
Global Corporate Banking	1,500	1,265	19	370	316	17	409	(10)
Global Treasury	780	582	34	307	134	129	130	137
Insurance	437	564	(22)	85	104	(18)	52	63
Others <sup>1/</sup>	247	413	(40)	(10)	59	(116)	65	(115)
<b>Operating profit after allowances and amortisation for total business segments</b>	<b>3,432</b>	<b>3,349</b>	<b>2</b>	<b>878</b>	<b>748</b>	<b>17</b>	<b>772</b>	<b>14</b>
<b>Add/(Less):</b>								
- Joint income elimination <sup>2/</sup>	(454)	(373)	22	(92)	(88)	5	(122)	(25)
- Items not attributed to business segments	(68)	(94)	(27)	(3)	(15)	(77)	(4)	(17)
<b>Operating profit after allowances and amortisation</b>	<b>2,910</b>	<b>2,882</b>	<b>1</b>	<b>783</b>	<b>645</b>	<b>21</b>	<b>646</b>	<b>21</b>

Notes:

1. Excludes gains from divestment of non-core assets.
2. These are joint income allocated to business segments to reward cross-selling activities.

### Global Consumer Financial Services

Global Consumer Financial Services comprises a full range of products and services offered to individuals, including deposit products (checking accounts, savings and fixed deposits), consumer loans (housing loans and other personal loans), credit cards and wealth management products (unit trusts, bancassurance products and structured deposits).

Operating profit after allowances of the consumer segment declined 11% to S\$468 million in 2011. Strong fee and commission income were offset by a decline in net interest income, and an increase in expenses and portfolio allowances. Compared with 3Q11, operating profit in 4Q11 rose 9%, driven by higher net interest income as well as fee income.

### Global Corporate Banking

Global Corporate Banking serves business customers ranging from large corporates and the public sector to small and medium enterprises. The products and services offered include long-term loans such as project financing, short-term credit such as overdrafts and trade financing, deposit accounts and fee-based services such as cash management and custodian services.

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## PERFORMANCE BY BUSINESS SEGMENT *(continued)*

Global Corporate Banking's operating profit after allowances grew 19% to S\$1,500 million in 2011. Higher net interest income, led by robust loan growth, and fee income more than offset higher expenses and portfolio allowances. For 4Q11, operating profit after allowances rose 17% year-on-year to S\$370 million, but registered a decline of 10% compared to the previous quarter, largely attributable to higher allowances.

### Global Treasury

Global Treasury engages in foreign exchange activities, money market operations, fixed income and derivatives trading, and also offers structured treasury products and financial solutions to meet customers' investment and hedging needs.

Global Treasury's operating profit in 2011 grew 34% to S\$780 million, as significantly higher net interest income from money market and fixed income activities offset the drop in trading income and higher expenses. Operating profit in 4Q11 rose 129% from a year ago and 137% quarter-on-quarter to S\$307 million, driven by higher net interest income and stronger trading income.

### Insurance

The Group's insurance business, including its fund management activities, is undertaken by 87.2%-owned subsidiary GEH and its subsidiaries, which provide both life and general insurance products to its customers mainly in Singapore and Malaysia.

Operating profit in 2011 fell 22% year-on-year to S\$437 million, as GEH's performance was impacted by volatile markets and widening credit spreads. Operating profit in 4Q11 was S\$85 million, a decline of 18% year-on-year. Compared to 3Q11, operating profit rose 63% quarter-on-quarter as a result of improved portfolio performance.

After tax and non-controlling interests, GEH's contribution to the Group's core net profit was S\$297 million in 2011 and S\$49 million in 4Q11, as compared with S\$405 million in 2010 and S\$64 million in 4Q10.

### Others

The "Others" segment comprises Bank of Singapore, PacificMas Berhad, corporate finance, capital markets, property holding, stock brokerage and investment holding. Full year operating profit after allowances for this segment was S\$247 million in 2011, down 40% year-on-year. The decrease was mainly attributed to lower gains from investment securities and decrease in profits from stockbroking activities.

## PERFORMANCE BY BUSINESS SEGMENT *(continued)*

S\$ million	Global Consumer Financial Services	Global Corporate Banking	Global Treasury	Insurance	Others	Total Business Segments
<b>2011</b>						
- External customers	1,303	2,326	1,062	672	736	6,099
- Intersegment income	-	-	-	-	79	79
<b>Total income</b> <sup>1/</sup>	<b>1,303</b>	<b>2,326</b>	<b>1,062</b>	<b>672</b>	<b>815</b>	<b>6,178</b>
Operating profit before allowances and amortisation <sup>1/</sup>	532	1,654	785	488	255	3,714
Amortisation of intangible assets	-	-	-	(47)	(14)	(61)
Write-back/(allowances and impairment) for loans and other assets	(64)	(154)	(5)	(4)	6	(221)
<b>Operating profit after allowances and amortisation</b> <sup>1/</sup>	<b>468</b>	<b>1,500</b>	<b>780</b>	<b>437</b>	<b>247</b>	<b>3,432</b>
<b>Other information:</b>						
Capital expenditure	12	9	0	42	188	251
Depreciation	21	13	1	3	128	166
<b>2010</b>						
- External customers	1,232	1,895	828	774	1,004	5,733
- Intersegment income	-	-	-	-	84	84
<b>Total income</b>	<b>1,232</b>	<b>1,895</b>	<b>828</b>	<b>774</b>	<b>1,088</b>	<b>5,817</b>
Operating profit before allowances and amortisation	548	1,295	581	615	499	3,538
Amortisation of intangible assets	-	-	-	(47)	(8)	(55)
Write-back/(allowances and impairment) for loans and other assets	(23)	(30)	1	(4)	(78)	(134)
<b>Operating profit after allowances and amortisation</b>	<b>525</b>	<b>1,265</b>	<b>582</b>	<b>564</b>	<b>413</b>	<b>3,349</b>
<b>Other information:</b>						
Capital expenditure	10	6	0	38	129	183
Depreciation	22	13	1	2	114	152

Note:

1. Excludes gains from divestment of non-core assets.

## PERFORMANCE BY BUSINESS SEGMENT *(continued)*

S\$ million	Global Consumer Financial Services	Global Corporate Banking	Global Treasury	Insurance	Others	Total Business Segments
<b>4Q11</b>						
- External customers	350	610	371	143	121	1,595
- Intersegment income	-	-	-	-	20	20
<b>Total income</b>	<b>350</b>	<b>610</b>	<b>371</b>	<b>143</b>	<b>141</b>	<b>1,615</b>
Operating profit before allowances and amortisation	147	433	308	100	(16)	972
Amortisation of intangible assets	-	-	-	(12)	(4)	(16)
Write-back/(allowances and impairment) for loans and other assets	(21)	(63)	(1)	(3)	10	(78)
<b>Operating profit after allowances and amortisation</b>	<b>126</b>	<b>370</b>	<b>307</b>	<b>85</b>	<b>(10)</b>	<b>878</b>
<b>Other information:</b>						
Capital expenditure	3	4	0	15	44	66
Depreciation	5	3	0	1	35	44
<b>4Q10</b>						
- External customers	314	493	199	160	252	1,418
- Intersegment income	-	-	-	-	21	21
<b>Total income</b>	<b>314</b>	<b>493</b>	<b>199</b>	<b>160</b>	<b>273</b>	<b>1,439</b>
Operating profit before allowances and amortisation	139	337	132	116	88	812
Amortisation of intangible assets	-	-	-	(12)	(4)	(16)
Write-back/(allowances and impairment) for loans and other assets	(4)	(21)	2	0	(25)	(48)
<b>Operating profit after allowances and amortisation</b>	<b>135</b>	<b>316</b>	<b>134</b>	<b>104</b>	<b>59</b>	<b>748</b>
<b>Other information:</b>						
Capital expenditure	1	1	0	19	28	49
Depreciation	7	4	0	1	26	38
<b>3Q11</b>						
- External customers	325	609	205	113	179	1,431
- Intersegment income	-	-	-	-	20	20
<b>Total income</b>	<b>325</b>	<b>609</b>	<b>205</b>	<b>113</b>	<b>199</b>	<b>1,451</b>
Operating profit before allowances and amortisation	132	439	133	64	57	825
Amortisation of intangible assets	-	-	-	(12)	(3)	(15)
Write-back/(allowances and impairment) for loans and other assets	(16)	(30)	(3)	(0)	11	(38)
<b>Operating profit after allowances and amortisation</b>	<b>116</b>	<b>409</b>	<b>130</b>	<b>52</b>	<b>65</b>	<b>772</b>
<b>Other information:</b>						
Capital expenditure	3	3	0	13	37	56
Depreciation	4	3	0	1	34	42

**PERFORMANCE BY BUSINESS SEGMENT** *(continued)*

<b>S\$ million</b>	<b>Global Consumer Financial Services</b>	<b>Global Corporate Banking</b>	<b>Global Treasury</b>	<b>Insurance</b>	<b>Others</b>	<b>Group</b>
<b>At 31 December 2011</b>						
Segment assets	39,151	91,861	63,959	56,579	41,681	293,231
Unallocated assets						71
Elimination						(15,544)
<b>Total assets</b>						<b>277,758</b>
Segment liabilities	48,350	82,544	47,366	50,227	37,502	265,989
Unallocated liabilities						1,923
Elimination						(15,544)
<b>Total liabilities</b>						<b>252,368</b>
<b>Other information:</b>						
Gross non-bank loans	37,891	83,931	1,287	373	11,650	135,132
NPAs	250	1,122	–	3	62	1,437
<b>At 31 December 2010</b>						
Segment assets	32,902	74,434	47,218	54,467	31,448	240,469
Unallocated assets						101
Elimination						(11,287)
<b>Total assets</b>						<b>229,283</b>
Segment liabilities	43,411	59,638	36,177	47,961	27,867	215,054
Unallocated liabilities						1,871
Elimination						(11,287)
<b>Total liabilities</b>						<b>205,638</b>
<b>Other information:</b>						
Gross non-bank loans	31,703	64,294	1,567	174	8,711	106,449
NPAs	255	885	–	7	61	1,208
<b>At 30 September 2011</b>						
Segment assets	37,157	88,223	61,838	55,023	39,833	282,074
Unallocated assets						150
Elimination						(15,286)
<b>Total assets</b>						<b>266,938</b>
Segment liabilities	46,759	74,184	52,164	48,840	34,109	256,056
Unallocated liabilities						1,771
Elimination						(15,286)
<b>Total liabilities</b>						<b>242,541</b>
<b>Other information:</b>						
Gross non-bank loans	35,954	80,383	1,484	638	10,847	129,306
NPAs	251	857	–	3	47	1,158

## PERFORMANCE BY GEOGRAPHICAL SEGMENT

	2011		2010		4Q11		4Q10		3Q11	
	S\$ million	%	S\$ million	%	S\$ million	%	S\$ million	%	S\$ million	%
<b>Total core income</b>										
Singapore <sup>1/</sup>	3,405	60	3,350	63	902	60	810	61	752	58
Malaysia	1,220	22	1,233	23	316	21	325	24	303	23
Rest of SEA	435	8	389	7	120	8	96	7	111	8
Greater China	387	7	216	4	112	8	58	5	101	8
Other Asia Pacific	122	2	95	2	31	2	29	2	31	2
Rest of the World	53	1	42	1	16	1	11	1	12	1
	<b>5,622</b>	<b>100</b>	<b>5,325</b>	<b>100</b>	<b>1,497</b>	<b>100</b>	<b>1,329</b>	<b>100</b>	<b>1,310</b>	<b>100</b>
<b>Profit before income tax</b>										
Singapore <sup>1/</sup>	1,732	59	1,958	68	479	63	472	73	350	54
Malaysia	750	26	768	27	204	27	200	31	177	27
Rest of SEA	123	4	60	2	26	3	(6)	(1)	38	6
Greater China	195	7	34	1	47	6	(19)	(3)	50	8
Other Asia Pacific	94	3	53	2	20	3	(1)	–	26	4
Rest of the World	23	1	7	–	(19)	(2)	(2)	–	8	1
	<b>2,917</b>	<b>100</b>	<b>2,880</b>	<b>100</b>	<b>757</b>	<b>100</b>	<b>644</b>	<b>100</b>	<b>649</b>	<b>100</b>

Note:

1. Excludes gain of S\$39 million from divestment of non-core assets for 2011.

	31 Dec 2011		31 Dec 2010		30 Sep 2011	
	S\$ million	%	S\$ million	%	S\$ million	%
<b>Total assets</b>						
Singapore	173,522	62	145,864	64	166,985	63
Malaysia	53,327	19	47,673	21	51,824	19
Rest of SEA	9,962	4	8,550	4	9,814	4
Greater China	28,878	10	17,263	7	27,322	10
Other Asia Pacific	7,854	3	6,987	3	7,625	3
Rest of the World	4,215	2	2,946	1	3,368	1
	<b>277,758</b>	<b>100</b>	<b>229,283</b>	<b>100</b>	<b>266,938</b>	<b>100</b>

The geographical segment analysis is based on the location where assets or transactions are booked. For 2011, Singapore accounted for 60% of total income and 59% of pre-tax profit, while Malaysia accounted for 22% of total income and 26% of pre-tax profit.

Pre-tax profit for Singapore declined 12% year-on-year to S\$1,732 million, as higher net interest income and fee and commission income was more than offset by lower insurance and trading income, as well as higher expenses and allowances. Malaysia's pre-tax profit for 2011 was 2% lower from a year ago at S\$750 million, mainly attributable to a decline in trading income and lower investment gains.

## HALF-YEARLY INCOME AND PROFIT

S\$ million	2011	2010	+ / (-) %
<b>Total income</b>			
First half year	2,854	2,621	9
Second half year	2,807	2,704	4
	<b>5,661</b>	<b>5,325</b>	<b>6</b>
<b>Profit for the year</b>			
First half year	1,299	1,273	2
Second half year	1,180	1,174	–
	<b>2,479</b>	<b>2,447</b>	<b>1</b>

## AUDITED CONSOLIDATED INCOME STATEMENT

S\$ million	2011	2010	+ / (-) %	4Q11 <sup>@</sup>	4Q10 <sup>@</sup>	+ / (-) %	3Q11 <sup>@</sup>	+ / (-) %
Interest income	5,320	4,363	22	1,463	1,162	26	1,381	6
Interest expense	(1,910)	(1,416)	35	(538)	(393)	37	(507)	6
<b>Net interest income</b>	<b>3,410</b>	<b>2,947</b>	<b>16</b>	<b>925</b>	<b>769</b>	<b>20</b>	<b>874</b>	<b>6</b>
Premium income	6,106	5,866	4	1,597	1,713	(7)	1,611	(1)
Investment income	1,676	2,440	(31)	533	796	(33)	25	NM
Net claims, surrenders and annuities	(4,531)	(4,181)	8	(1,187)	(1,384)	(14)	(1,116)	6
Change in life assurance fund contract liabilities	(1,697)	(2,545)	(33)	(480)	(637)	(25)	(236)	103
Commission and others	(1,171)	(1,143)	2	(412)	(422)	(2)	(208)	98
Profit from life assurance	383	437	(13)	51	66	(23)	76	(33)
Premium income from general insurance	125	149	(16)	34	40	(15)	31	10
Fees and commissions (net)	1,137	983	16	257	254	1	307	(16)
Dividends	88	63	41	7	6	3	12	(47)
Rental income	76	77	(1)	19	18	7	19	2
Other income	442	669	(34)	204	176	16	(9)	NM
<b>Non-interest income</b>	<b>2,251</b>	<b>2,378</b>	<b>(5)</b>	<b>572</b>	<b>560</b>	<b>2</b>	<b>436</b>	<b>31</b>
<b>Total income</b>	<b>5,661</b>	<b>5,325</b>	<b>6</b>	<b>1,497</b>	<b>1,329</b>	<b>13</b>	<b>1,310</b>	<b>14</b>
Staff costs	(1,448)	(1,283)	13	(362)	(336)	8	(362)	–
Other operating expenses	(982)	(971)	1	(258)	(284)	(9)	(249)	4
<b>Total operating expenses</b>	<b>(2,430)</b>	<b>(2,254)</b>	<b>8</b>	<b>(620)</b>	<b>(620)</b>	<b>–</b>	<b>(611)</b>	<b>1</b>
<b>Operating profit before allowances and amortisation</b>	<b>3,231</b>	<b>3,071</b>	<b>5</b>	<b>877</b>	<b>709</b>	<b>24</b>	<b>699</b>	<b>26</b>
Amortisation of intangible assets	(61)	(55)	12	(16)	(16)	(2)	(15)	1
Allowances for loans and impairment of other assets	(221)	(134)	65	(78)	(48)	63	(38)	108
<b>Operating profit after allowances and amortisation</b>	<b>2,949</b>	<b>2,882</b>	<b>2</b>	<b>783</b>	<b>645</b>	<b>21</b>	<b>646</b>	<b>21</b>
Share of results of associates and joint ventures	7	(2)	442	(26)	(1)	NM	3	NM
<b>Profit before income tax</b>	<b>2,956</b>	<b>2,880</b>	<b>3</b>	<b>757</b>	<b>644</b>	<b>18</b>	<b>649</b>	<b>17</b>
Income tax expense	(477)	(433)	10	(126)	(90)	39	(101)	26
<b>Profit for the period</b>	<b>2,479</b>	<b>2,447</b>	<b>1</b>	<b>631</b>	<b>554</b>	<b>14</b>	<b>548</b>	<b>15</b>
<b>Profit attributable to:</b>								
Equity holders of the Bank	2,312	2,253	3	594	505	18	513	16
Non-controlling interests	167	194	(14)	37	49	(23)	35	8
	<b>2,479</b>	<b>2,447</b>	<b>1</b>	<b>631</b>	<b>554</b>	<b>14</b>	<b>548</b>	<b>15</b>
<b>Earnings per share (for the period – cents)<sup>2/</sup></b>								
Basic	65.8	66.1		16.0	13.8		15.2	
Diluted	65.6	65.9		15.9	13.8		15.1	

### Notes:

1. “@” represents unaudited.
2. “Earnings per share” was computed including gains from divestment of non-core assets.



## AUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

S\$ million	2011	2010	+ / (-) %	4Q11 <sup>@</sup>	4Q10 <sup>@</sup>	+ / (-) %	3Q11 <sup>@</sup>	+ / (-) %
<b>Profit for the year/period</b>	<b>2,479</b>	2,447	1	<b>631</b>	554	14	548	15
<b>Other comprehensive income:</b>								
Available-for-sale financial assets								
Gains/(losses) for the year/period	<b>(157)</b>	119	(232)	<b>30</b>	(113)	126	(228)	113
Reclassification of (gains)/losses to income statement								
– on disposal	<b>(120)</b>	(152)	21	<b>(22)</b>	(11)	(97)	(44)	48
– on impairment	<b>(8)</b>	(23)	66	<b>0</b>	(18)	103	(9)	106
Tax on net movements	<b>26</b>	(54)	148	<b>(10)</b>	5	(297)	33	(131)
Exchange differences on translating foreign operations	<b>(3)</b>	(54)	95	<b>6</b>	(87)	107	95	(94)
Other comprehensive income of associates and joint ventures	<b>6</b>	(4)	237	<b>1</b>	(1)	169	5	(83)
<b>Total other comprehensive income, net of tax</b>	<b>(256)</b>	(168)	(52)	<b>5</b>	(225)	102	(148)	103
<b>Total comprehensive income for the period, net of tax</b>	<b>2,223</b>	2,279	(2)	<b>636</b>	329	93	400	59
<b>Total comprehensive income attributable to:</b>								
Equity holders of the Bank	<b>2,074</b>	2,065	–	<b>599</b>	293	104	369	62
Non-controlling interests	<b>149</b>	214	(30)	<b>37</b>	36	3	31	19
	<b>2,223</b>	2,279	(2)	<b>636</b>	329	93	400	59

Note:

1. “@” represents unaudited.

## AUDITED BALANCE SHEETS

S\$ million	GROUP			BANK		
	31 Dec 2011	31 Dec 2010	30 Sep 2011 <sup>@</sup>	31 Dec 2011	31 Dec 2010	30 Sep 2011 <sup>@</sup>
<b>EQUITY</b>						
<b>Attributable to equity holders of the Bank</b>						
Share capital	9,023	8,211	8,603	9,023	8,211	8,603
Capital reserves	279	613	376	90	432	186
Fair value reserves	1,125	1,374	1,128	510	606	531
Revenue reserves	12,144	10,592	11,503	7,722	6,605	7,213
	<b>22,571</b>	<b>20,790</b>	<b>21,610</b>	<b>17,345</b>	<b>15,854</b>	<b>16,533</b>
<b>Non-controlling interests</b>	<b>2,819</b>	<b>2,855</b>	<b>2,787</b>	<b>–</b>	<b>–</b>	<b>–</b>
<b>Total equity</b>	<b>25,390</b>	<b>23,645</b>	<b>24,397</b>	<b>17,345</b>	<b>15,854</b>	<b>16,533</b>
<b>LIABILITIES</b>						
Deposits of non-bank customers	154,555	123,300	145,258	109,827	88,891	102,639
Deposits and balances of banks	21,653	16,508	22,630	18,881	13,811	21,127
Due to subsidiaries	–	–	–	5,913	4,624	5,366
Due to associates	178	139	169	164	118	155
Trading portfolio liabilities	1,655	1,734	1,723	1,655	1,734	1,723
Derivative payables	6,113	4,563	8,957	5,782	4,222	8,248
Other liabilities	4,024	3,187	4,318	1,459	1,063	1,914
Current tax	800	745	746	304	311	268
Deferred tax	1,123	1,127	1,026	121	131	115
Debt issued	13,063	6,854	9,832	13,797	7,887	10,445
	<b>203,164</b>	<b>158,157</b>	<b>194,659</b>	<b>157,903</b>	<b>122,792</b>	<b>152,000</b>
Life assurance fund liabilities	49,204	47,481	47,882	–	–	–
<b>Total liabilities</b>	<b>252,368</b>	<b>205,638</b>	<b>242,541</b>	<b>157,903</b>	<b>122,792</b>	<b>152,000</b>
<b>Total equity and liabilities</b>	<b>277,758</b>	<b>229,283</b>	<b>266,938</b>	<b>175,248</b>	<b>138,646</b>	<b>168,533</b>
<b>ASSETS</b>						
Cash and placements with central banks	12,897	11,493	10,199	6,986	6,787	4,702
Singapore government treasury bills and securities	13,250	11,156	11,740	12,592	10,485	11,037
Other government treasury bills and securities	7,397	5,944	6,450	3,988	3,174	3,689
Placements with and loans to banks	28,615	18,569	29,927	20,654	13,612	21,346
Loans and bills receivable	133,557	104,989	127,760	97,787	75,877	93,022
Debt and equity securities	15,081	14,255	14,929	9,721	9,836	9,960
Assets pledged	1,839	746	1,031	1,329	708	836
Assets held for sale	6	4	2	–	2	–
Derivative receivables	5,899	4,837	7,719	5,462	4,462	7,033
Other assets	3,191	3,116	3,269	1,187	828	978
Deferred tax	44	79	92	4	6	6
Associates and joint ventures	361	255	349	215	113	173
Subsidiaries	–	–	–	12,462	9,934	12,891
Property, plant and equipment	1,664	1,625	1,656	425	401	425
Investment property	922	733	738	569	554	568
Goodwill and intangible assets	3,947	3,996	3,968	1,867	1,867	1,867
	<b>228,670</b>	<b>181,797</b>	<b>219,829</b>	<b>175,248</b>	<b>138,646</b>	<b>168,533</b>
Life assurance fund investment assets	49,088	47,486	47,109	–	–	–
<b>Total assets</b>	<b>277,758</b>	<b>229,283</b>	<b>266,938</b>	<b>175,248</b>	<b>138,646</b>	<b>168,533</b>
<b>Net Asset Value Per Ordinary Share<sup>@</sup></b>						
<b>(before valuation surplus – S\$)</b>	<b>6.02</b>	<b>5.66</b>	<b>5.82</b>	<b>4.49</b>	<b>4.18</b>	<b>4.32</b>
<b>OFF-BALANCE SHEET ITEMS</b>						
Contingent liabilities	10,345	8,513	10,095	7,577	6,835	7,296
Commitments	64,892	55,073	62,475	44,780	40,143	44,122
Derivative financial instruments	545,502	423,149	552,603	492,372	391,147	493,609

Note:

1. “@” represents unaudited.

## AUDITED STATEMENT OF CHANGES IN EQUITY – GROUP

For the financial year ended 31 December 2011

S\$ million	Attributable to equity holders of the Bank					Non-controlling interests	Total equity
	Share capital	Capital reserves	Fair value reserves	Revenue reserves	Total		
<b>Balance at 1 January 2011</b>	<b>8,211</b>	<b>613</b>	<b>1,374</b>	<b>10,592</b>	<b>20,790</b>	<b>2,855</b>	<b>23,645</b>
Total comprehensive income for the year	–	–	(249)	2,323	2,074	149	2,223
Transactions with owners, recorded directly in equity							
Contributions by and distributions to owners							
Transfers	13	(345)	–	332	–	–	–
Distributions and dividends to non-controlling interests	–	–	–	–	–	(187)	(187)
DSP reserve from dividends on unvested shares	–	–	–	4	4	–	4
Ordinary and preference dividends paid in cash	–	–	–	(275)	(275)	–	(275)
Share-based staff costs capitalised	–	10	–	–	10	–	10
Share buyback held in treasury	(92)	–	–	–	(92)	–	(92)
Shares issued in-lieu of ordinary dividends	824	–	–	(824)	–	–	–
Shares issued to non-executive directors	0	–	–	–	0	–	0
Shares purchased by DSP Trust	–	(4)	–	–	(4)	–	(4)
Shares vested under DSP Scheme	–	29	–	–	29	–	29
Treasury shares transferred/sold	67	(24)	–	–	43	–	43
<b>Total contributions by and distributions to owners</b>	<b>812</b>	<b>(334)</b>	<b>–</b>	<b>(763)</b>	<b>(285)</b>	<b>(187)</b>	<b>(472)</b>
Changes in ownership interests in subsidiaries that do not result in loss of control							
Changes in non-controlling interests	–	–	–	(8)	(8)	2	(6)
<b>Total changes in ownership interests in subsidiaries</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>(8)</b>	<b>(8)</b>	<b>2</b>	<b>(6)</b>
<b>Balance at 31 December 2011</b>	<b>9,023</b>	<b>279</b>	<b>1,125</b>	<b>12,144</b>	<b>22,571</b>	<b>2,819</b>	<b>25,390</b>
Included:							
Share of reserves of associates and joint ventures	–	–	(0)	32	32	(4)	28
<b>Balance at 1 January 2010</b>	<b>7,376</b>	<b>986</b>	<b>1,506</b>	<b>9,103</b>	<b>18,971</b>	<b>2,808</b>	<b>21,779</b>
Total comprehensive income for the year	–	–	(132)	2,197	2,065	214	2,279
Transactions with owners, recorded directly in equity							
Contributions by and distributions to owners							
Transfers	10	(360)	–	350	–	–	–
Divestment of an associate	–	–	–	0	0	(0)	–
Dividends to non-controlling interests	–	–	–	–	–	(133)	(133)
DSP reserve from dividends on unvested shares	–	–	–	5	5	–	5
Ordinary and preference dividends paid in cash	–	–	–	(279)	(279)	–	(279)
Share-based staff costs capitalised	–	14	–	–	14	–	14
Share buyback held in treasury	(42)	–	–	–	(42)	–	(42)
Shares issued in-lieu of ordinary dividends	757	–	–	(757)	–	–	–
Shares issued to non-executive directors	1	–	–	–	1	–	1
Shares purchased by DSP Trust	–	(4)	–	–	(4)	–	(4)
Shares vested under DSP Scheme	–	8	–	–	8	–	8
Treasury shares transferred/sold	109	(31)	–	–	78	–	78
<b>Total contributions by and distributions to owners</b>	<b>835</b>	<b>(373)</b>	<b>–</b>	<b>(681)</b>	<b>(219)</b>	<b>(133)</b>	<b>(352)</b>
Changes in ownership interests in subsidiaries that do not result in loss of control							
Changes in non-controlling interests	–	–	–	(27)	(27)	(34)	(61)
<b>Total changes in ownership interests in subsidiaries</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>(27)</b>	<b>(27)</b>	<b>(34)</b>	<b>(61)</b>
<b>Balance at 31 December 2010</b>	<b>8,211</b>	<b>613</b>	<b>1,374</b>	<b>10,592</b>	<b>20,790</b>	<b>2,855</b>	<b>23,645</b>
Included:							
Share of reserves of associates and joint ventures	–	–	0	26	26	(4)	22

## STATEMENT OF CHANGES IN EQUITY – GROUP (UNAUDITED)

For the three months ended 31 December 2011

S\$ million	Attributable to equity holders of the Bank					Non-controlling interests	Total equity
	Share capital	Capital reserves	Fair value reserves	Revenue reserves	Total		
<b>Balance at 1 October 2011</b>	<b>8,603</b>	<b>376</b>	<b>1,128</b>	<b>11,503</b>	<b>21,610</b>	<b>2,787</b>	<b>24,397</b>
Total comprehensive income for the period	–	–	(3)	602	599	37	636
Transactions with owners, recorded directly in equity							
Contributions by and distributions to owners							
Transfers	13	(97)	–	84	–	–	–
Dividends to non-controlling interests	–	–	–	–	–	(0)	(0)
DSP reserve from dividends on unvested shares	–	–	–	2	2	–	2
Ordinary and preference dividends	–	–	–	(46)	(46)	–	(46)
Share-based staff costs capitalised	–	2	–	–	2	–	2
Share buyback held in treasury	(3)	–	–	–	(3)	–	(3)
Shares issued in-lieu of ordinary dividends	409	–	–	–	409	–	409
Shares purchased by DSP Trust	–	(2)	–	–	(2)	–	(2)
Treasury shares transferred/sold	1	0	–	–	1	–	1
Total contributions by and distributions to owners	<b>420</b>	<b>(97)</b>	<b>–</b>	<b>40</b>	<b>363</b>	<b>(0)</b>	<b>363</b>
Changes in ownership interests in a subsidiary that does not result in a loss of control							
Changes in non-controlling interests	–	–	–	(1)	(1)	(5)	(6)
Total changes in ownership interests in a subsidiary	–	–	–	(1)	(1)	(5)	(6)
<b>Balance at 31 December 2011</b>	<b>9,023</b>	<b>279</b>	<b>1,125</b>	<b>12,144</b>	<b>22,571</b>	<b>2,819</b>	<b>25,390</b>
Included:							
Share of reserves of associates and joint ventures	–	–	(0)	32	32	(4)	28
<b>Balance at 1 October 2010</b>	<b>7,817</b>	<b>710</b>	<b>1,510</b>	<b>10,119</b>	<b>20,156</b>	<b>2,806</b>	<b>22,962</b>
Total comprehensive income for the period	–	–	(136)	429	293	36	329
Transactions with owners, recorded directly in equity							
Contributions by and distributions to owners							
Transfers	10	(98)	–	88	–	–	–
Dividends to non-controlling interests	–	–	–	–	–	(0)	(0)
DSP reserve from dividends on unvested shares	–	–	–	2	2	–	2
Ordinary and preference dividends	–	–	–	(46)	(46)	–	(46)
Share-based staff costs capitalised	–	2	–	–	2	–	2
Share buyback held in treasury	(33)	–	–	–	(33)	–	(33)
Shares issued in-lieu of ordinary dividends	398	–	–	–	398	–	398
Shares purchased by DSP Trust	–	(1)	–	–	(1)	–	(1)
Treasury shares transferred/sold	19	(0)	–	–	19	–	19
Total contributions by and distributions to owners	<b>394</b>	<b>(97)</b>	<b>–</b>	<b>44</b>	<b>341</b>	<b>(0)</b>	<b>341</b>
Changes in ownership interests in subsidiaries that do not result in loss of control							
Changes in non-controlling interests	–	–	–	–	–	13	13
Total changes in ownership interests in subsidiaries	–	–	–	–	–	13	13
<b>Balance at 31 December 2010</b>	<b>8,211</b>	<b>613</b>	<b>1,374</b>	<b>10,592</b>	<b>20,790</b>	<b>2,855</b>	<b>23,645</b>
Included:							
Share of reserves of associates and joint ventures	–	–	0	26	26	(4)	22

## AUDITED STATEMENT OF CHANGES IN EQUITY – BANK

For the financial year ended 31 December 2011

S\$ million	Share capital	Capital reserves	Fair value reserves	Revenue reserves	Total equity
<b>Balance at 1 January 2011</b>	<b>8,211</b>	<b>432</b>	<b>606</b>	<b>6,605</b>	<b>15,854</b>
Total comprehensive income for the year	–	–	(96)	1,743	1,647
Transfers	13	(352)	–	339	–
Arising from merger of subsidiaries	–	–	–	130	130
DSP reserve from dividends on unvested shares	–	–	–	4	4
Ordinary and preference dividends paid in cash	–	–	–	(275)	(275)
Share-based staff costs capitalised	–	10	–	–	10
Share buyback held in treasury	(92)	–	–	–	(92)
Shares issued in-lieu of ordinary dividends	824	–	–	(824)	–
Shares issued to non-executive directors	0	–	–	–	0
Treasury shares transferred/sold	67	–	–	–	67
<b>Balance at 31 December 2011</b>	<b>9,023</b>	<b>90</b>	<b>510</b>	<b>7,722</b>	<b>17,345</b>
<b>Balance at 1 January 2010</b>	<b>7,376</b>	<b>768</b>	<b>603</b>	<b>5,716</b>	<b>14,463</b>
Total comprehensive income for the year	–	–	3	1,580	1,583
Transfers	10	(350)	–	340	–
DSP reserve from dividends on unvested shares	–	–	–	5	5
Ordinary and preference dividends paid in cash	–	–	–	(279)	(279)
Share-based staff costs capitalised	–	14	–	–	14
Share buyback held in treasury	(42)	–	–	–	(42)
Shares issued in-lieu of ordinary dividends	757	–	–	(757)	–
Shares issued to non-executive directors	1	–	–	–	1
Treasury shares transferred/sold	109	–	–	–	109
<b>Balance at 31 December 2010</b>	<b>8,211</b>	<b>432</b>	<b>606</b>	<b>6,605</b>	<b>15,854</b>

For the three months ended 31 December 2011 (Unaudited)

S\$ million	Share capital	Capital reserves	Fair value reserves	Revenue reserves	Total equity
<b>Balance at 1 October 2011</b>	<b>8,603</b>	<b>186</b>	<b>531</b>	<b>7,213</b>	<b>16,533</b>
Total comprehensive income for the period	–	–	(21)	468	447
Transfers	13	(98)	–	85	–
DSP reserve from dividends on unvested shares	–	–	–	2	2
Ordinary and preference dividends	–	–	–	(46)	(46)
Share-based staff costs capitalised	–	2	–	–	2
Shares issued in-lieu of ordinary dividends	409	–	–	–	409
Share buyback held in treasury	(3)	–	–	–	(3)
Treasury shares transferred/sold	1	–	–	–	1
<b>Balance at 31 December 2011</b>	<b>9,023</b>	<b>90</b>	<b>510</b>	<b>7,722</b>	<b>17,345</b>
<b>Balance at 1 October 2010</b>	<b>7,817</b>	<b>525</b>	<b>748</b>	<b>6,226</b>	<b>15,316</b>
Total comprehensive income for the period	–	–	(142)	338	196
Transfers	10	(95)	–	85	–
DSP reserve from dividends on unvested shares	–	–	–	2	2
Ordinary and preference dividends	–	–	–	(46)	(46)
Share-based staff costs capitalised	–	2	–	–	2
Shares issued in-lieu of ordinary dividends	398	–	–	–	398
Share buyback held in treasury	(33)	–	–	–	(33)
Treasury shares transferred/sold	19	–	–	–	19
<b>Balance at 31 December 2010</b>	<b>8,211</b>	<b>432</b>	<b>606</b>	<b>6,605</b>	<b>15,854</b>

## AUDITED CONSOLIDATED CASH FLOW STATEMENT

For the financial year ended 31 December 2011

S\$ million	2011	2010	4Q11 <sup>@</sup>	4Q10 <sup>@</sup>
<b>Cash flows from operating activities</b>				
Profit before income tax	2,956	2,880	757	644
Adjustments for non-cash items				
Amortisation of intangible assets	61	55	16	16
Allowances for loans and impairment of other assets	221	134	78	48
Change in fair value for hedging transactions and trading securities	69	(54)	5	(8)
Depreciation of property, plant and equipment and investment property	166	152	44	38
Net gain on disposal of property, plant and equipment and investment property	(43)	(23)	(1)	(0)
Net gain on disposal of government, debt and equity securities	(120)	(153)	(22)	(12)
Net gain on disposal/liquidation of subsidiaries and associates	(1)	(38)	(0)	(35)
Share-based staff costs	10	12	2	3
Share of results of associates and joint ventures	(7)	2	26	1
Items relating to life assurance fund				
Surplus before income tax	532	703	169	199
Surplus transferred from life assurance fund	(382)	(437)	(51)	(66)
Operating profit before change in operating assets and liabilities	3,462	3,233	1,023	828
Change in operating assets and liabilities				
Deposits of non-bank customers	31,294	16,688	9,305	7,319
Deposits and balances of banks	5,145	5,316	(977)	(350)
Derivative payables and other liabilities	2,158	399	(2,695)	(1,060)
Trading portfolio liabilities	(79)	(282)	(68)	(724)
Government securities and treasury bills	(3,116)	358	(2,181)	569
Trading securities	(272)	(730)	48	(87)
Placements with and loans to banks	(10,660)	(937)	782	(1,731)
Loans and bills receivable	(28,789)	(19,527)	(5,867)	(4,730)
Derivative receivables and other assets	(1,378)	(1,046)	1,914	866
Net change in investment assets and liabilities of life assurance fund	59	(181)	(654)	(52)
Cash (used in)/from operating activities	(2,176)	3,291	630	848
Income tax paid	(409)	(419)	(45)	(84)
<b>Net cash (used in)/from operating activities</b>	<b>(2,585)</b>	<b>2,872</b>	<b>585</b>	<b>764</b>
<b>Cash flows from investing activities</b>				
Dividends from associates	6	4	5	0
Decrease/(increase) in associates and joint ventures	(107)	(49)	(43)	4
Net cash outflow from acquisition of a business/subsidiaries	(103)	(2,003)	(113)	–
Purchases of debt and equity securities	(6,371)	(6,357)	(1,624)	(1,157)
Purchases of property, plant and equipment and investment property	(251)	(183)	(66)	(49)
Proceeds from disposal of debt and equity securities	4,798	4,018	856	579
Proceeds from disposal of interest in a subsidiary	82	–	–	–
Proceeds from disposal of associates	2	14	0	–
Proceeds from disposal of property, plant and equipment and investment property	49	29	3	3
<b>Net cash used in investing activities</b>	<b>(1,895)</b>	<b>(4,527)</b>	<b>(982)</b>	<b>(620)</b>
<b>Cash flows from financing activities</b>				
Changes in non-controlling interests	(6)	(64)	(6)	12
Dividends paid to equity holders of the Bank	(275)	(279)	(145)	(140)
Distributions and dividends paid to non-controlling interests	(187)	(133)	(0)	(0)
Redemption of subordinated debt issued	(2,467)	–	(120)	–
Issue of subordinated debt	399	985	–	–
Increase/(decrease) in other debt issued	8,468	(589)	3,357	297
Proceeds from treasury shares transferred/sold under the Bank's employee share schemes	43	78	1	18
Share buyback held in treasury	(92)	(42)	(3)	(33)
<b>Net cash from/(used in) financing activities</b>	<b>5,883</b>	<b>(44)</b>	<b>3,084</b>	<b>154</b>
<b>Net currency translation adjustments</b>	<b>1</b>	<b>21</b>	<b>11</b>	<b>(50)</b>
<b>Net change in cash and cash equivalents</b>	<b>1,404</b>	<b>(1,678)</b>	<b>2,698</b>	<b>248</b>
<b>Cash and cash equivalents at beginning of year/period</b>	<b>11,493</b>	<b>13,171</b>	<b>10,199</b>	<b>11,245</b>
<b>Cash and cash equivalents at end of year/period</b>	<b>12,897</b>	<b>11,493</b>	<b>12,897</b>	<b>11,493</b>

Note:

1. "@" represents unaudited.

## SHARE CAPITAL AND OPTIONS ON SHARES IN THE BANK

The following table shows movements in the issued ordinary shares of the Bank:

Number of Shares	Financial year ended 31 Dec		Three months ended 31 Dec	
	2011	2010	2011	2010
<b>Issued ordinary shares</b>				
Balance at beginning of year/period	3,341,044,969	3,245,120,283	3,390,371,001	3,290,465,030
Shares issued to non-executive directors	48,000	60,000	–	–
Shares issued pursuant to Scrip Dividend Scheme	99,950,207	95,864,686	50,672,175	50,579,939
Balance at end of year/period	3,441,043,176	3,341,044,969	3,441,043,176	3,341,044,969
<b>Treasury shares</b>				
Balance at beginning of year/period	(3,269,326)	(14,781,749)	(3,874,107)	(3,192,767)
Share buyback	(10,078,000)	(4,439,000)	(340,000)	(3,405,000)
Shares sold/transferred to employees pursuant to OCBC Share Option Scheme	2,723,126	8,969,522	239,502	3,106,748
Shares sold/transferred to employees pursuant to OCBC Employee Share Purchase Plan	4,071,126	3,508,329	8,812	221,693
Shares transferred to DSP Trust pursuant to OCBC Deferred Share Plan	2,587,281	3,469,655	–	–
Shares sold for cash	–	3,917	–	–
Balance at end of year/period	(3,965,793)	(3,269,326)	(3,965,793)	(3,269,326)
<b>Total</b>	<b>3,437,077,383</b>	<b>3,337,775,643</b>	<b>3,437,077,383</b>	<b>3,337,775,643</b>

Pursuant to the share purchase mandate approved at the extraordinary general meeting held on 15 April 2011, the Bank purchased a total of 340,000 ordinary shares in the fourth quarter ended 31 December 2011. The ordinary shares were purchased by way of open market acquisitions at prices ranging from S\$7.77 to S\$7.98 per share and the total consideration paid was S\$2,680,971 (including transaction costs).

From 1 October 2011 to 31 December 2011 (both dates inclusive), the Bank utilised 239,502 treasury shares upon the exercise of options by employees of the Group pursuant to the OCBC Share Option Scheme 2001 (“SOS 2001”). As of 31 December 2011, the number of options outstanding under the OCBC SOS 2001 was 32,836,463 (31 December 2010: 33,106,004).

From 1 October 2011 to 31 December 2011 (both dates inclusive), the Bank utilised 8,812 treasury shares upon the exercise of acquisition rights by employees of the Group pursuant to OCBC Employee Share Purchase Plan (“ESPP”). As of 31 December 2011, the number of acquisition rights outstanding under the OCBC ESPP was 10,524,336 (31 December 2010: 9,158,682).

50,672,175 ordinary shares were issued on 7 October 2011 pursuant to the OCBC Scrip Dividend Scheme in-lieu of cash for the interim tax exempt dividend of 15 cents per ordinary shares in the capital of OCBC Bank for the financial year ended 31 December 2011.

No new preference shares were allotted and issued by the Bank in the fourth quarter ended 31 December 2011.

## **OTHER MATTERS**

1. Pursuant to Rule 920(1) of the Listing Manual, the Bank has not obtained a general mandate from shareholders for Interested Party Transactions.
2. Pursuant to Rule 704(13) of the Listing Manual, for the financial year ended 31 December 2011, there was no person occupying managerial position in the Bank or in any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the Bank.





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## **INDEPENDENT AUDITORS' REPORT** **To The Members of Oversea-Chinese Banking Corporation Limited**

### **Report on the financial statements**

We have audited the accompanying financial statements of Oversea-Chinese Banking Corporation Limited (the "Bank") and its subsidiaries (the "Group"), which comprise the balance sheets of the Group and the Bank as at 31 December 2011, the income statements, statements of comprehensive income and statements of changes in equity of the Group and the Bank and cash flow statement of the Group for the year then ended, and a summary of significant accounting policies and other explanatory information, as set out on pages 10 to 129.

#### *Management's responsibility for the financial statements*

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Singapore Companies Act, Chapter 50 ("the Act") and Singapore Financial Reporting Standards, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair profit and loss accounts and balance sheets and to maintain accountability of assets.

#### *Auditors' responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Singapore Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



*Opinion*

In our opinion, the consolidated financial statements of the Group and the financial statements of the Bank are properly drawn up in accordance with the provisions of the Act and Singapore Financial Reporting Standards, including the modification of the requirements of *FRS 39 Financial Instruments: Recognition and Measurement* in respect of loan loss provisioning by Notice to Banks No. 612 'Credit Files, Grading and Provisioning' issued by the Monetary Authority of Singapore, to give a true and fair view of the state of affairs of the Group and of the Bank as at 31 December 2011, the results and changes in equity of the Group and of the Bank and cash flows of the Group for the year ended on that date.

**Report on other legal and regulatory requirements**

In our opinion, the accounting and other records required by the Act to be kept by the Bank and by those subsidiaries incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

**KPMG LLP**  
*Public Accountants and  
Certified Public Accountants*

**Singapore**  
17 February 2012